



# Looking after people with multiple long-term conditions in primary care

## What needs to change?

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Primary Care

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# Looking after people with multiple long-term conditions in primary care – what needs to change?

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# Introduction

Professor Chris Salisbury



# Long term conditions



e.g.

- Diabetes
- Asthma
- Heart disease
- High blood pressure
- Depression

# Multiple long term conditions aka 'multimorbidity'

- Poor quality of life
- Poor mental health



# Multiple long term conditions aka 'multimorbidity'

- Poor quality of life
- Poor mental health
  
- Problems with the health care *system*



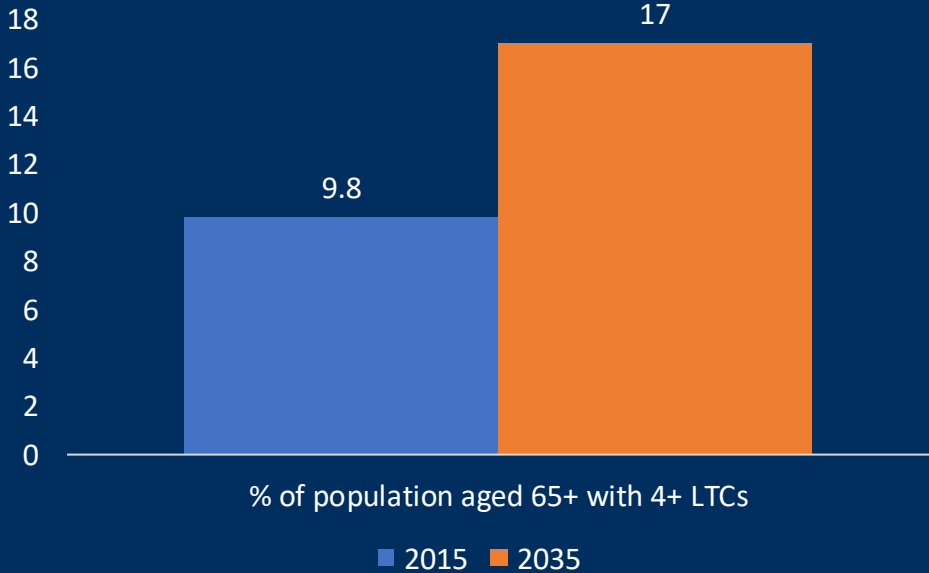
# A serious problem

*I remember one time I went [to the GP] and I had three different problems and they said no sorry, you need to go and make another appointment and come back I was really annoyed ... they could at least hear me out because I'm not pretending, I've gone there with a serious problem.*

(Woman, 49 years: arthritis, hypertension, asthma)

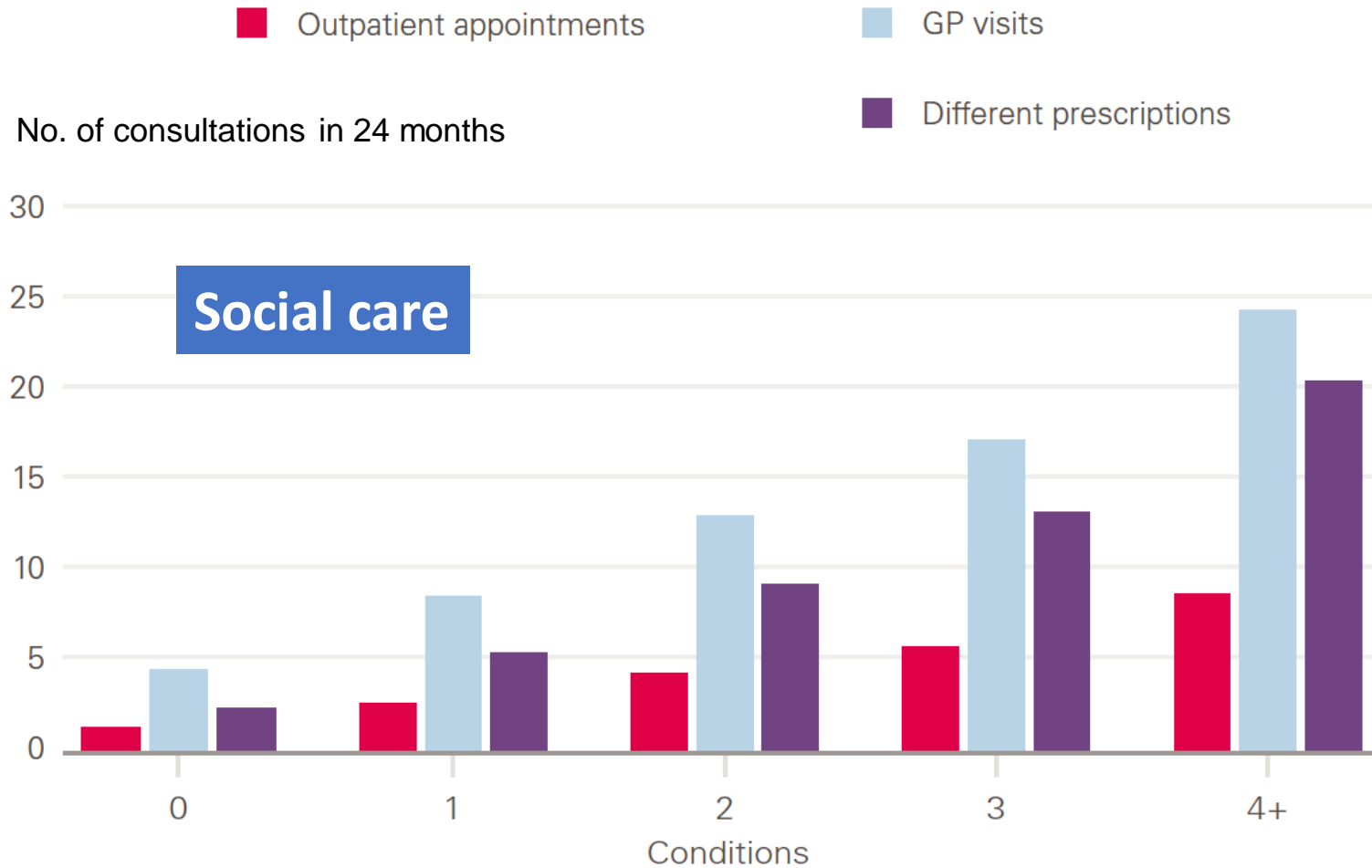
# Prevalence of multiple long term conditions

- About a quarter of adults in England have two or more long-term conditions
- Prevalence of multiple long term conditions rises with age
- More than half of those aged 65+ have two or more long term conditions, 1 in 10 have 4+ conditions
- Number of older people in population increasing
- By 2035:
  - % of population aged 65+ with **4+ conditions** will almost double
  - 34.1% of those with 4+ conditions will have mental health problems or dementia





**Figure 5: Outpatient and primary care interactions by number of conditions**



# Tension

Patients have  
multiple diseases



Primary care  
designed to treat  
one disease at a  
time

# Trends in primary care

Care segmented by disease

Conditions are reviewed in isolation

By nurses who specialise in that condition

Using disease-specific checklists based on disease-specific guidelines

Multiple consultations

One problem at a time but not what bothers them



Inconvenient

Poorly co-ordinated

Inefficient

Not patient centred

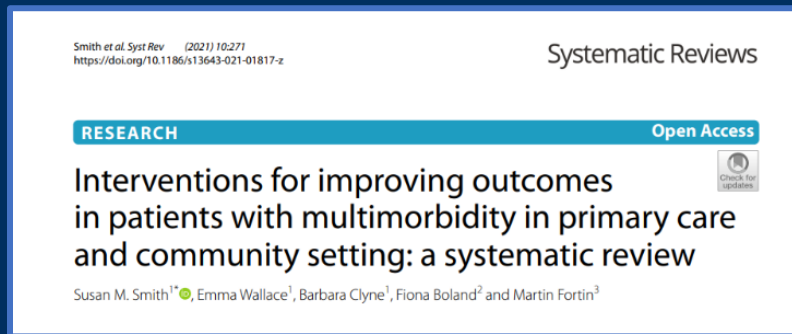
Designing patients to fit  
the system rather than  
the system to fit the  
patient







# Systematic Review of interventions



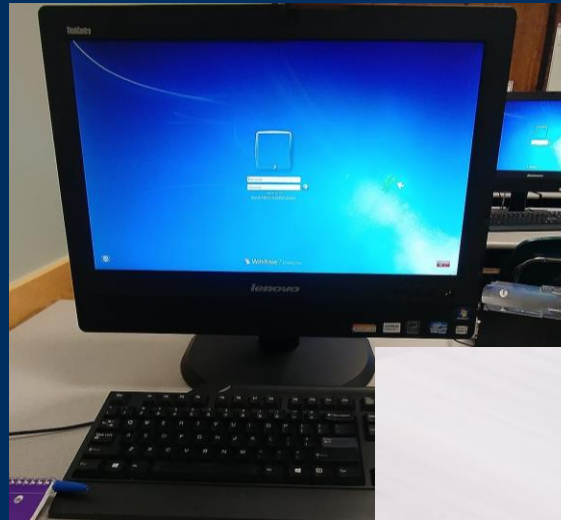
What's the problem?

## 16 RCTs

- Little/no evidence of effect on primary outcomes of health related QoL or mental health
- Little effect, or mixed results, on most other outcomes
- care coordination *may* improve patient experience of care
- self-management support *may* improve patient health behaviours.
- Overall, certainty of evidence low due to significant variation in study participants and interventions.

# Why doesn't it seem to work as planned?

- Research not like real life
- New skills and attitudes
- New software
- New appointment systems

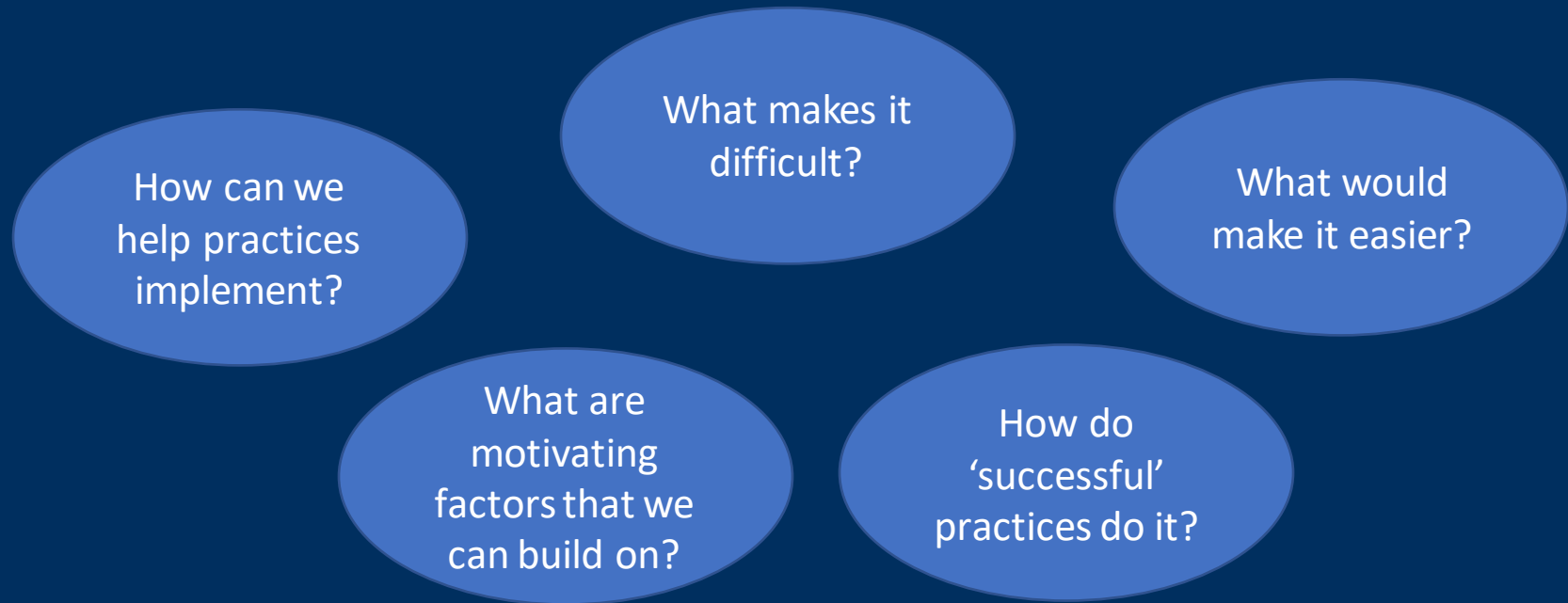


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# Improving primary care for patients with multiple long term conditions



Implementation research

# The PP4M study

Personalised Primary care for People with Multimorbidity - PP4M

Dr Rachel Johnson

ARC West

Professor Chris Salisbury

ARC West Midlands

Professor Krysia Dziedzic

Professor Clare Jinks

ARC Wessex

Professor Mari Carmen Portillo

PenARC

Professor Richard Byng



# Template-supported holistic person-centred annual reviews



# Template-supported holistic person-centred annual reviews



Combined review of all person's long-term conditions

Fulfils the Quality and Outcomes Framework (QOF) requirements

Focuses on what matters to the person

Includes quality of life, function, well-being, mental health, memory, falls, medication concerns

Supports social prescribing and shared decision making

Records priorities and agreed goals, and care plan

# Two-stage review process: Stage 1

## Initial consultation

- Healthcare assistant led
- Information gathering and sharing
- Disease surveillance checks

# Patient preparation materials

What are the most important things to you at the moment?	

These are some things that people sometimes want to talk about. Circle any that are important to you	
Sleep	Feeling down or stressed
Medication	Eating the right amount
Memory	Giving up smoking
Food choices	Coping with my day-to-day health
Pregnancy and contraception	Alcohol
Driving/travel	Keeping active and getting around
Work/benefits/money	Relationships/sex life
Pain/discomfort	My future health
Managing my symptoms	Feeling lonely

What else would you like to discuss?

- Prompts to consider health and wellbeing
- Prompts to consider what is important to the person/ what they would like to discuss
- Results of tests with explanation to aid understanding



# Two-stage review process: Stage 2

## Annual review

- Prepared practitioner and patient
- Review how things are going
- Consider what's important
- Develop a care plan



# Implementation strategies

Resources explaining  
benefits of the intervention  
what is required of practices

Ardens training webinar

IT Tools to support implementation

Liaise regularly with practice team to  
troubleshoot

Identify **practice teams** to drive  
implementation

**Process mapping** of how the intervention  
will work in practice



# Engaging practice teams



Aim:

To identify practice teams to drive implementation

Reality:

Small core delivery teams with limited power and capacity

Enthusiasm for person-centred care

Workload pressures

# Mapping practice processes

A complex change affecting many interlinked processes:

- Who and how to invite
- Patient preparation materials
- Need for / timing of first and second appointments

Healthcare professional skills

Wide variation in practice processes and in how they decide to implement the intervention



# Staff roles

Nurses and healthcare assistants are pivotal to the provision of long-term condition reviews

Who is capable of doing holistic, long-term condition reviews and developing a care plan?





# Challenge of researching service change

- Simple interventions are complex in practice
- Research processes can add complexity
- Less ownership? Seen as temporary?
- Intervention is adapted in practice
- Difficult to measure impact





# Evaluation

- Interviews with patients and staff
- Videos of consultations
- Questionnaires for patients
- Questionnaires for staff
- Routinely-collected medical record data

What makes implementation easier / more difficult?

What are the benefits for patients, healthcare staff and the practice?

How do 'successful' practices do it?

What are motivating factors that we can build on?

# The MaxWELL pilot study

Maximising Wellbeing in Everyday Life with Long-term conditions

Dr Cindy Mann



# Core principle: partnering with patients

## Holistic person-centred reviews

Quality of life, not just diseases

Test results and prompts so patient can prepare

Patients choose health priorities and goals and make a plan

Proactive self-management encouraged and supported

Recognises patient agency and role



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# MaxWELL additions



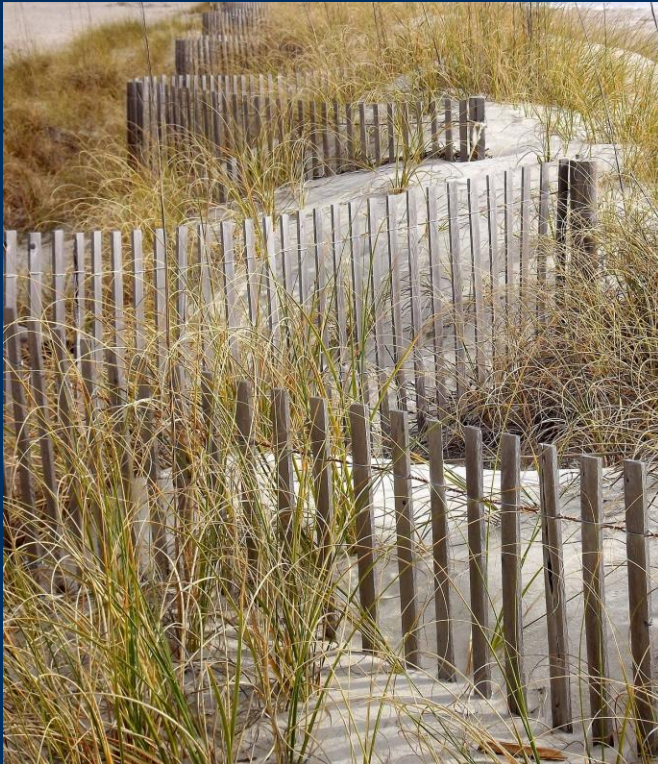
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- Extra staff training in care and support planning: self-management support
- A facilitated process mapping session
- Community consultation around set-up in their practice

Partnering with patients in their care – what patients would like



# Partnering with patients in their care – barriers patients may face



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What does the change mean?

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Will they be left to manage alone?

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Health literacy

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Ability to constructively advocate for  
themselves in the health system

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Traditional expectations of health  
professionals

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# Partnering with patients in their care – staff motivations



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More rewarding  
More efficient  
'how I would like to practice'



Improved care  
Would like patients to self-manage better

Professional responsibility –  
safety and accountability  
Skills  
QOF\*



How willing are patients to  
take responsibility  
themselves?  
How much information can  
individual patients handle?

\*QOF – quality and outcomes framework

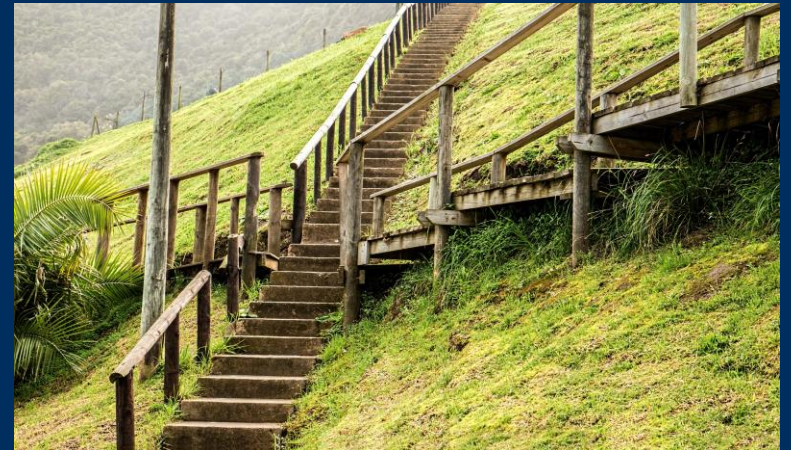
System  
Training  
Expectations  
Preparation  
Support

System

Whole team  
planning  
IT and appointments  
Nursing team

Training and time to  
develop expertise

Expectations –it will  
take time to change  
traditional ways





System  
Training  
Expectations  
Preparation  
Support



Image by <a href="https://pixabay.com/users/karen15357143">

Preparation for patients –  
before service change  
and before reviews

Support from colleagues.  
Mentoring and more  
training.  
Use all skills

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# Sharing Manchester's Approach to Long Term Condition Management

Dr Claire Lake

GP and Interim Medical Director, Manchester Locality

# Context

## Manchester Locality

is one of 10 localities within NHS Greater Manchester Integrated Care

- Population circa 600,000
- 83 GP Practices
- 14 Primary Care Networks (PCNs)
- Diverse city with over 200 languages spoken

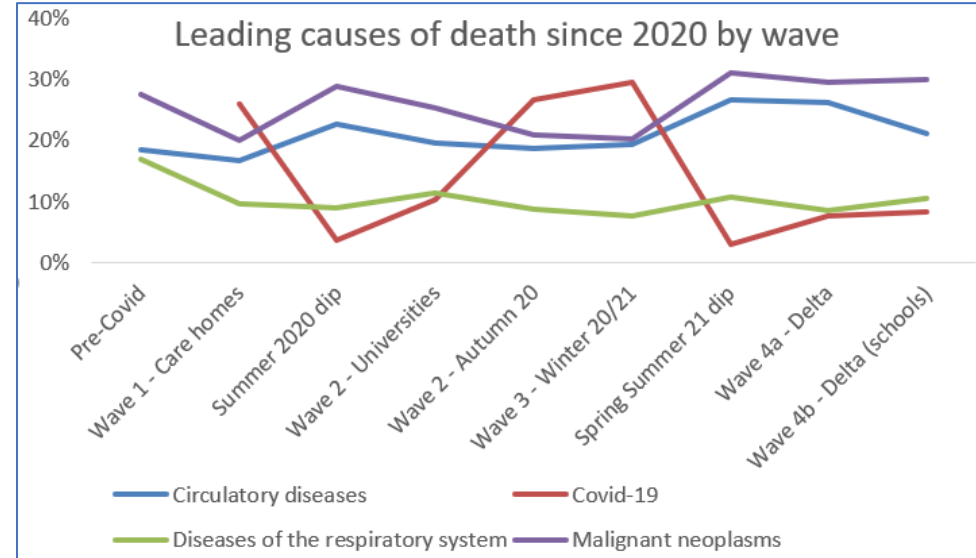
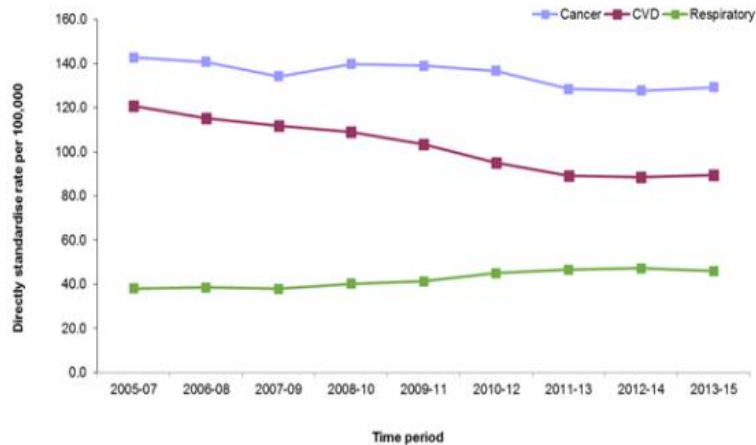
## Long standing deprivation and inequality

- Manchester is ranked 6<sup>th</sup> on the national IMD (Index Multiple Deprivation)
- Proud to be a Marmot City Region



# Our Health Challenges

**Figure 27: Premature Deaths- Manchester's Ranking and Rates**



**Change in numbers of patients with Diabetes from 2020 to 2021 who have poor disease control\* or who haven't been seen for 24 months**

Manchester CCG	Number of Patients with Poor Control
December 2020	9408
December 2021	13185

\*as defined by GM Diabetes SCN

# Finding a new approach

QOF

PCN DES IIF

CORE20PLUS5

Covid-19 Recovery Priorities

Manchester Primary Care Quality, Recovery and Resilience Scheme 2022-2025

- A Funded scheme for Manchester General Practice
- Aims to reduce unwarranted variation, tackle inequalities in health outcomes and support general practice in recovery

# Quality Section: Embedding Multimorbidity reviews

## Aim:

To provide proactive, holistic care for people with diabetes and cardiovascular disease, focusing on those who have not had a recent review and those at most risk

## The ask:

### 1. Defined population for each practice

- 2022-23 Diabetes; 2023-25 Diabetes + Cardiovascular disease
- Patients who have poorest disease control OR who haven't been seen in practice >18months

### 2. Each GP practice to plan and implement multimorbidity reviews for the defined population

- Encourage proactive and holistic care
- Make every contact count and improve patient experience
- Optimise efficiency in primary care LTC management

### 3. Use a data-driven Population Health Management approach

- Working with Manchester Local Care Organisation at a neighbourhood level to support targeted work within communities to improve uptake of reviews, and reduce inequalities in health access and health outcomes for this defined group

## Key Enablers

- **Building on the foundation of collaborative working**
  - A team approach of Clinical leadership, Primary care team, Business intelligence, Quality leads and Comms and engagement to drive innovation and quality forward
- **Emis Resources**
  - Data searches, template for multimorbidity reviews (bespoke local template), achievement dashboard and monthly data drop in sessions
- **Long term condition dashboards**
  - Diabetes dashboard, to be followed by CV disease dashboard
  - Interrogate data geographically, by protected characteristic and by disease parameter
- **Funding**
  - To embed quality approach to Long Term Condition management recovery and to encourage new ways of working and innovation such as multimorbidity reviews



# Snapshot of Diabetes Dashboard

## Diabetes Dashboard - Monitoring Summary

Monitoring Trend

Home Page

Show Filters

Split By Ethnicity

Latest Data as of: 30 September 2022

	African	Any other Asian background	Any other Black / African / Caribbean	Any other ethnic group	Any other Mixed / multiple ethnic ..	Any other White background	Arab	Bangla..	Caribb..	Chinese d	Decline d to provide	English / Welsh / Scottish / North..	Gypsy o r Irish Traveller	Indian	Irish	No record of ethnicity	Pakist..	Roma	White and Asian	White and Black African	White and Black Caribbean	Grand Total
BMI Monitoring, Last 12 Months	73.6%	71.1%	68.1%	68.3%	64.0%	69.6%	70.4%	74.6%	72.8%	64.9%	70.6%	72.3%	59.3%	73.3%	71.7%	54.2%	73.0%	66.7%	76.3%	71.0%	70.7%	71.8%
Blood Pressure Monitoring, Last 12 Months	82.7%	82.3%	82.8%	77.6%	71.5%	78.5%	79.7%	87.6%	87.5%	81.5%	82.0%	84.1%	59.3%	81.9%	88.6%	64.4%	83.1%	66.7%	78.0%	79.9%	81.6%	83.0%
HbA1c Monitoring, Last 12 Months	82.5%	84.9%	82.8%	80.5%	72.7%	78.7%	81.3%	88.0%	86.6%	81.2%	80.5%	84.5%	66.7%	84.3%	87.0%	63.5%	85.2%	66.7%	80.5%	81.8%	85.1%	83.8%
Cholesterol Monitoring, Last 12 Months	78.3%	80.1%	75.8%	73.7%	68.2%	75.2%	75.5%	82.6%	80.1%	76.0%	74.2%	78.1%	66.7%	79.2%	80.7%	56.2%	80.6%	66.7%	74.6%	75.7%	78.7%	78.1%
Urinary Albumin Monitoring, Last 12 Months	50.8%	49.8%	49.5%	44.2%	45.5%	45.4%	50.4%	55.5%	49.1%	48.5%	47.1%	47.3%	29.6%	52.4%	48.6%	27.2%	47.4%	33.3%	44.9%	42.5%	47.7%	47.6%
Serum Creatinine Monitoring, Last 12 Months	82.1%	83.6%	80.7%	79.0%	74.8%	79.5%	79.7%	86.8%	87.2%	81.9%	80.8%	84.7%	66.7%	83.6%	88.6%	64.6%	84.6%	66.7%	75.4%	78.0%	85.6%	83.6%
Foot Check, Last 12 Months	62.3%	63.4%	56.8%	57.5%	52.9%	56.0%	63.1%	70.3%	67.4%	57.9%	64.0%	62.6%	29.6%	63.6%	65.3%	42.9%	65.2%	33.3%	61.9%	55.1%	61.5%	62.6%
Smoking Status, Last 12 Months	94.9%	93.0%	92.3%	90.2%	88.0%	85.5%	92.6%	94.8%	90.8%	88.8%	89.8%	87.1%	77.8%	94.6%	85.4%	76.2%	94.6%	100.0%	90.7%	92.5%	86.8%	90.0%
8 Care Processes, Last 12 Months	40.1%	38.8%	34.7%	34.9%	34.7%	32.1%	38.0%	43.3%	38.1%	37.1%	36.3%	35.9%	14.8%	41.1%	35.9%	17.7%	37.4%	33.3%	37.3%	34.6%	38.5%	36.6%
Eye Checks, Last 12 Months	52.2%	52.6%	52.6%	48.5%	49.6%	46.9%	47.2%	46.6%	53.4%	51.2%	49.2%	49.8%	22.2%	51.8%	47.6%	39.6%	46.3%	33.3%	45.8%	50.9%	56.9%	49.1%
9 Care Processes, Last 12 Months	26.0%	26.3%	21.1%	22.7%	23.6%	19.5%	22.2%	26.3%	24.5%	22.3%	23.4%	22.5%	7.4%	26.8%	21.8%	11.7%	23.3%	33.3%	22.0%	24.3%	26.4%	23.1%

## Next steps:

- Mid-way through year 1 of the scheme
  - Focus on supporting practices to implement and deliver multimorbidity reviews
  - Year 1 = doing more reviews and seeing people who haven't been seen for the longest
  - Actually means our parameters for disease control are worsening
  - Year 2-3 expect to start to demonstrate clinical improvements
- Evaluation of approach – learning and impact
  - Feedback from practices/patients of using multimorbidity reviews
  - Benchmark data for comparison
  - Does this multimorbidity and targeted approach to LTC management start to tackle health inequalities?
- Ambition to share and spread work across our ICS/beyond

## Keep in touch

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